



ZINGARO, FIDLER, WOLFE & CO.

TALENT ACQUISITION

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ABOUT THE FIRM

Since 1989, Zingaro, Fidler, Wolfe & Co., and its predecessor firm, Zingaro & Co., has been recognized as a premier retained executive search consulting firm specializing in the healthcare and lifescience industries. Collectively, our team has fifty-years of executive recruiting experience resulting in more than five hundred successful emerging leader and senior level placements within the lifescience, medical device, diagnostics, acute and post-acute healthcare, and hospice and palliative medicine services segments. By using our combined fifty years of healthcare and life science senior leadership experience, proven record of building world-class teams and, a vast network of contacts and relationships, we are poised to quickly add significant value to our client partners.

"Tracy is very professional, personable, effective, and efficient. She was able to complete the CEO search in a very short remarkable amount of time while bringing a number of well-vetted and diverse candidates forward. I highly recommend working with her on important projects."

Samira Beckwith
President & CEO
Hope Hospice and Community
Services
Florida





"I have known and worked with Ron Zingaro for more than 20-years. He is an outstanding, insightful and ethical recruiter."

Gregory C. Critchfield,
MD, MS
Chairman & CEO
Sera Prognostics, Inc.
Utah

WHAT SETS US APART

- Our firm adds significant value in the search and selection of key senior level executives and emerging leaders by providing executive recruiting and consulting services exclusively in the healthcare industry.
- Our portfolio of services includes executive retained and customized candidate sourcing projects along with organizational consulting.
- Zingaro, Fidler, Wolfe & Co. has the proven ability to effectively consult with clients on executive selection and succession planning.
- We understand and appreciate key business needs and corporate culture necessary to ensure selecting the best candidate based upon qualifications, experience and fit.
- As a boutique executive search firm, we place great importance on developing long-term relationships with our clients based upon delivering exceptional service, quality and results.

We place great importance on developing long-term relationships with our clients



BIOLOGICAL SUMMARY



Tracy Wolfe Managing Partner

Ms. Tracy Wolfe, CPC joined Zingaro & Company as Vice-President in 2002. In 2017, Tracy was made partner at the newly formed Zingaro, Fidler, Wolfe & Company. Tracy brings a wide range of knowledge in all areas of Talent Aquisition, Management, Business Development, and Human Resources. Tracy's experience includes Executive Recruitment, Innovative Sourcing Techniques, Candidate Slate Development, Offer Development and Closure. Her extensive knowledge and experience provides a unique understanding of the challenges faced in HR and Talent Aquisition departments today. Tracy is a current member of the Society for Human Resource Management (SHRM). Ms. Wolfe graduated from Concordia University - Austin, Magna Cum Laude with a BA in Human Resource Management.



Ronald Zingaro, Ph.D., Partner Emeritus

Dr. Ron Zingaro has more than forty years of operating experience. He has held broad-based executive assignments with American Hospital Supply Corporation and Hillenbrand Industries in General Management, Marketing, Business Development, Planning, Research and RA/QA. In 1985, Dr. Zingaro co-founded Key Health, a managed care firm, and served as President and CEO until managing a successful merger in 1988. Upon completion of the merger, Dr. Zinagro joined the Executive Recruiting Industry and in 1989 founded Zingaro & Company, a firm providing human capital services to the healthcare and life sciences industries. Dr. Zingaro holds advanced degress in Life Sciences and Business from Columbia University.

SELECTED CLIENTS

- BAPTIST HEALTH KENTUCKY Not-for-profit integrated healthcare delivery system.
- GOOD SAMARITAN HOSPITAL Government-owned community hospital
- **HOPEWEST -** Community-based not-for-profit PACE, Hospice, and Serious Illness.
- SIGNATURE HEALTHCARE Skilled Nursing.

SELECTED SEARCHES

- CHIEF MEDICAL OFFICER Not-for-profit integrated healthcare delivery system
- **PRESIDENT** not-for-profit integrated healthcare delivery system
- CHIEF ADMINISTRATIVE OFFICER government-owned community hospital
- **PRESIDENT** Community-Based not-for-profit PACE, Hospice, and Serious illnes
- CHIEF FINANCIAL OFFICER Non-profit health care sharing ministry
- REGIONAL VICE PRESIDENT OF OPERATIONS Skilled Nursing





REFERENCES

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