



# ZINGARO, FIDLER, WOLFE & Co.

TALENT ACQUISITION

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[WWW.ZINGARO.COM](http://WWW.ZINGARO.COM)

## ABOUT THE FIRM

Since 1989, Zingaro, Fidler, Wolfe & Co., and its predecessor firm, Zingaro & Co., has been recognized as a premier retained executive search consulting firm specializing in the healthcare and life-science industries. Collectively, our team has fifty-years of executive recruiting experience resulting in more than five hundred successful emerging leader and senior level placements within the life-science, medical device, diagnostics, acute and post-acute healthcare, and hospice and palliative medicine services segments.

By using our combined fifty years of healthcare and life science senior leadership experience, proven record of building world-class teams and, a vast network of contacts and relationships, we are poised to quickly add significant value to our client partners.

*“Tracy is very professional, personable, effective, and efficient. She was able to complete the CEO search in a very short remarkable amount of time while bringing a number of well-vetted and diverse candidates forward. I highly recommend working with her on important projects.”*

**Samira Beckwith**  
**President & CEO**  
**Hope Hospice and Community Services**  
**Florida**

**Collectively, our team has  
fifty-years of executive  
recruiting experience**



*“I have known and worked with Ron Zingaro for more than 20-years. He is an outstanding, insightful and ethical recruiter.”*

**Gregory C. Critchfield,  
MD, MS  
Chairman & CEO  
Sera Prognostics, Inc.  
Utah**

## WHAT SETS US APART

- Our firm adds significant value in the search and selection of key senior level executives and emerging leaders by providing executive recruiting and consulting services exclusively in the healthcare industry.
- Our portfolio of services includes executive retained and customized candidate sourcing projects along with organizational consulting.
- Zingaro, Fidler, Wolfe & Co. has the proven ability to effectively consult with clients on executive selection and succession planning.
- We understand and appreciate key business needs and corporate culture necessary to ensure selecting the best candidate based upon qualifications, experience and fit.
- As a boutique executive search firm, we place great importance on developing long-term relationships with our clients based upon delivering exceptional service, quality and results.



**We place great importance  
on developing long-term  
relationships with our clients**





## BIOLOGICAL SUMMARY



### **Ronald Zingaro, Ph.D. Managing Partner**

Dr. Ron Zingaro has more than forty years of operating experience. He has held broad-based executive assignments with American Hospital Supply Corporation and Hillenbrand Industries in General Management, Marketing, Business Development, Planning, Research, and RA/QA. In 1985, Dr. Zingaro co-founded Key Health, a managed care firm, and served as President and CEO until managing a successful merger in 1988. Upon completion of the merger, Dr. Zingaro joined the Executive Recruiting Industry and in 1989 founded Zingaro & Company, a firm providing human capital services to the healthcare and life sciences industries. Dr. Zingaro holds advanced degrees in Life Sciences and Business from Columbia University.



### **Tracy Wolfe, Partner**

MS. TRACY WOLFE, CPC JOINED ZINGARO & COMPANY AS VICE-PRESIDENT IN 2002. IN 2017, TRACY WAS MADE PARTNER AT THE NEWLY FORMED ZINGARO, FIDLER, WOLFE & COMPANY. TRACY BRINGS A WIDE RANGE OF KNOWLEDGE IN ALL AREAS OF TALENT ACQUISITION, MANAGEMENT, BUSINESS DEVELOPMENT, AND HUMAN RESOURCES. TRACY'S EXPERIENCE INCLUDES EXECUTIVE RECRUITMENT, INNOVATIVE SOURCING TECHNIQUES, CANDIDATE SLATE DEVELOPMENT, OFFER DEVELOPMENT AND CLOSURE. HER EXTENSIVE KNOWLEDGE AND EXPERIENCE PROVIDES A UNIQUE UNDERSTANDING OF THE CHALLENGES FACED IN HR AND TALENT ACQUISITION DEPARTMENTS TODAY. TRACY IS A CURRENT MEMBER OF THE SOCIETY FOR HUMAN RESOURCE MANAGEMENT (SHRM). MS. WOLFE GRADUATED FROM CONCORDIA UNIVERSITY - AUSTIN, M A G N A CUM LAUDE WITH A BA, HUMAN RESOURCES MANAGEMENT.



## SELECTED CLIENTS

- **BAPTIST HEALTH KENTUCKY** - INTEGRATED DELIVERY SYSTEM, *LOUISVILLE, KENTUCKY*
- **SANTA CRUZ NUTRITIONALS** - OTC AND NUTRACEUTICAL, *SANTA CRUZ, CALIFORNIA*
- **AVALON HEALTH CARE** - POST ACUTE HEALTHCARE SERVICES, *SALT LAKE CITY, UTAH*
- **LANDAUER, INC.** - HEALTHCARE TECHNOLOGY, *CHICAGO, ILLINOIS*

## SELECTED SEARCHES

- **CHIEF FINANCIAL OFFICER** - REHABILITATION SERVICES
- **VICE PRESIDENT OF OPERATIONS** - INTEGRATED DELIVERY SYSTEM
- **PRESIDENT** - POST-ACUTE CARE (HOSPICE SERVICES)
- **GENERAL MANAGER** - NATIONAL PHARMACY DISPENSING SERVICES
- **VICE PRESIDENT OF FINANCE** - INTEGRATED DELIVERY SYSTEM
- **SR. MANAGER REGULATORY COMPLIANCE** - OTC AND NUTRACEUTICAL

INTEGRITY IS AN  
ESSENTIAL PART OF  
WHO WE ARE.



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## REFERENCES

**POPPER AND COMPANY, LLC**  
**(WWW.POPPERANDCO.COM)**

DR. CAROLINE POPPER, PRESIDENT  
(410) 246-6524

**BAPTIST HEALTH KENTUCKY**  
**(WWW.BAPTISTHEALTH.COM)**

MS. CHERI GLASS, VICE PRESIDENT, EMPLOYEE EXPERIENCE  
(502) 489-8654

**THERMO FISHER SCIENTIFIC, SPECIALTY DIAGNOSTICS GROUP**  
**(WWW.THERMOFISHER.COM)**

PATRICK DURBIN, SENIOR VICE PRESIDENT  
(812) 934-7531

**SIGNATURE HEALTHCARE**  
**(WWW.LTCREVOOLUTION.COM)**

MS. SHAWNEE IRMAN, VICE PRESIDENT TALENT ACQUISITION  
(502) 689-5250

**SERA PROGNOSTICS**

DR. GREGORY CRITCHFIELD, CHAIRMAN AND CEO  
(801) 990-0520



**ZINGARO, FIDLER, WOLFE & Co.**  
TALENT ACQUISITION